

Materials & Equipment / Purchasing guidance

Understand a quotation and its revision

Compare the actual quoted scope with the source requirement before making a commercial decision.

Current · Revision 3 · Reviewed Oct 29, 2026

► Applicability

Before you begin

Use the quotation issued for your requirement and the correct revision. Sign in to the authorized Materials application for private Quotation records. Public catalog descriptions are not a replacement for your quotation.

Review the quoted basis

- Match material/equipment, grade, configuration, dimensions, quantity, units and revision to the original requirement.
- Check the proposed product and manufacturer, exceptions and the documentation explicitly confirmed available.
- Review freight, processing, taxes/exclusions, minimum quantities, delivery basis, quote validity, payment terms and any applicable warranty terms in the actual quotation.

A request for a certificate or test report is not confirmation that it can be supplied. Raise unclear scope or unconfirmed terms before acceptance.

Keep revisions traceable

Reference the original inquiry and quote revision when requesting clarification. Keep the superseded and current responses distinguishable. Technical equivalency and commercial commitments require authorized human review; an assistant response or sourcing estimate is not a binding customer quote.

[Open Materials](https://auronainc.com/materials) (<https://auronainc.com/materials>)

[Contact sales](https://auronainc.com/contact) (<https://auronainc.com/contact>)